



บริษัท สวนอุตสาหกรรมโรจนะ จำกัด (มหาชน)

ROJANA INDUSTRIAL PARK PUBLIC COMPANY LIMITED

2034/115 ชั้น 26 อาคารอิตัลไทย ทาวเวอร์ ถนนเพชรบุรีตัดใหม่ แขวงบางกะปิ เขตห้วยขวาง กรุงเทพฯ 10310
2034/115 26TH FLOOR ITALTHAI TOWER, NEW PETCHBURI ROAD, BANGKAPI, HUAYKWANG, BANGKOK 10310 THAILAND
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Ref. KM. 216/2016

November 15, 2016

Subject: Clarification on the Company's Operating Results in Difference of Greater Than 20% for the Third Quarter of 2016

To: President
The Stock Exchange of Thailand

Dear Sir,

Reference is made to the consolidated financial statement of Rojana Industrial Park Public Company Limited and its subsidiaries for the three-month and nine-month ended September 30, 2016 The effective implementation of the Company compared to the same period last year. Summarized as follows:

	2016 (Million Baht)	2015 (Million Baht)	Change(%)
Operating results for the third quarter of 2016			
Revenue from sales of land:	586,250	4,000	14,556
Revenue from sales of land and factory buildings:	63,067	126,000	(49.95)
Revenue from sales of electricity:	1,962,682	2,378,839	(17.49)
Service income	274,666	209,235	31.27
Cost of goods sold and services:	2,461,423	2,402,816	2.44
Selling expenses:	32,202	24,475	31.57
Administration expenses:	294,643	341,897	(13.82)
Net (loss) income:	45,810	(149,244)	(130.69)

	2016 (Million Baht)	2015 (Million Baht)	Change(10%)
The first 9 months of 2016			
Revenue from sales of land:	1,073,271	1,975,233	(45.66)
Revenue from sales of land and factory buildings:	63,067	174,133	(63.78)
Revenue from sales of electricity:	6,038,980	7,056,558	(14.42)
Services income	856,373	742,144	15.39
Cost of goods sold and services:	6,442,239	7,704,986	(16.39)
Selling expenses:	82,172	133,887	(38.64)
Administration expenses:	836,137	1,051,711	(20.50)
Net (loss) income:	260,659	552,042	(52.78)

We hereby would like to clarify on the Company's operating results for the third quarter of 2016 and September 30, 2016 reporting a net profit of Baht 45.81 million and 260.66 million respectively, compared in the same period of last year with a net loss of Baht 149.24 million and net profit of Baht 555.02 million. Major causes for the changes can be summarized as follows:

1. Revenue from sales of land increased due to the company has partially finished new phase developing and increase land ownership transfer to customers
2. Revenue from sales of electricity decreased due to relocation of some machinery to SPP 3 Project which will produce and able to sell electricity from the second half of 2017 onward.
3. Revenue from sales of land and factory were the income of Ticon Industrial Connection Public Co., Ltd.
4. Selling and Service expenses slightly increased, for administration expenses decreased (due to Ticon has changed the useful life forecasting method from 20 years to 30 years cause depreciation of asset decreased)

Please be informed accordingly

Faithfully yours

ROJANA INDUSTRIAL PARK PUBLIC COMPANY LIMITED



Ms. Phongsri Sunaiyos

Authorized Person